

# Cross-sell for maximum earnings

Hospital Indemnity,  
First Diagnosis Cancer,  
and Dental Incentive



## PAYOUT TIER 1

\$50 per application  
for 5–10 applications

## PAYOUT TIER 2

\$100 per application  
for 11+ applications

## EXAMPLE

8 Dental apps + 12 Hospital Indemnity apps + 5 First  
Diagnosis Cancer apps = 25 apps x \$100 = \$2,500

**For qualifying Dental, Hospital Indemnity, and First Diagnosis Cancer applications between April 1, 2025, and June 30, 2025.**

1. A minimum of 5 qualifying applications must be submitted and approved to qualify for the payout.
2. Any combination of Dental, Hospital Indemnity, and First Diagnosis Cancer applications.
3. Bonus tiers are counted accumulatively throughout the bonus period.
4. Payments are retroactive back to first application.



## **Want to learn more?**

**Contact your marketer  
for more information  
and start earning today!**

## Wellabe Dental, Hospital Indemnity, and First Diagnosis Cancer Agent Incentive Program details and rules:

1. All eligible applications must have a signature date no earlier than April 1, 2025, and no later than June 30, 2025. Policies must be issued prior to Aug. 1, 2025. Policies must be approved before the payout to be eligible.
2. Any policies without at least \$300 of annualized premium will not qualify toward the incentive.
3. Incentive payouts will occur in the next semi-monthly commission payment following qualification.
4. A chargeback will be assessed on any policy that does not become effective or terminates during the incentive period.
5. Qualifying policies include Hospital Indemnity, Dental, and First Diagnosis Cancer insurance plans from Medico Insurance Company.
6. Medico makes final determination on bonus program eligibility and reserves the right to discontinue or amend this incentive program at anytime.
7. Agents must remain in good standing and be actively contracted with Medico at the time of payout.
8. The value of any award will be reported as income to the awarded recipient in accordance with the rules and regulations of the Internal Revenue Service. To the extent that the value of any award will be included in the recipient's income, the recipient will be responsible for any taxes due. You may wish to consult a tax professional as to how this may affect you.
9. By participating in this program, you agree to release and hold harmless Medico, its affiliates, owners, employees, officers, directors, and agents from any and all liability for any injury, loss, or damage of any kind arising from or in connection with award eligibility or participation. This release shall include actual, special, incidental, consequential, or punitive damages connected in any way with eligibility and participation in this program.
10. The laws of the state of Iowa shall govern the rules related to this award program. Participants consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that may be in place between the agent and Medico Insurance Company.
11. Medico Insurance Company further reserves the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible. All incentive decisions made by Medico are final. This bonus is not transferable.
12. Internal Hospital Indemnity, Dental, and First Diagnosis Cancer policy replacements are not eligible. Internal replacement is defined as any Medico Insurance Company policy which is replaced by another Medico Insurance Company policy.

