



2022 SENTINEL SUCCESS SUMMIT

Barcelona & Canary Islands, Spain

Trip Dates: May 6-12, 2022*



Qualification Details:

Top 10 Health & Life Agents** - Top 25 Annuity Agents** - Top 5 FMOs/IMOs

Agent Production Requirements:

- Minimum of 100,000 credits for Annuity Agents
- Minimum of 80,000 credits for Life & Health Agents

FMO/ IMO Production Requirements:

- Minimum of 400,000 credits

Annual Premium:

- 100% Final Expense Only
- 70% Medicare Supplement Only
- 100% Combo Med Supp/Life Application
- 5% Annuity (max 15,000 production credits per case)
- Credits awarded per issued application

* TRAVEL DATES ARE SUBJECT TO CHANGE. THE SUCCESS SUMMIT IS SUBJECT TO POSTPONEMENT OR CANCELLATION DEPENDING ON CIRCUMSTANCES OF THE GLOBAL HEALTH CRISIS.

**MUST MEET MINIMUM PRODUCTION REQUIREMENTS

Qualification Requirements: Applications submitted within qualification period (March 5th, 2021 - Feb 28th, 2022) must be issued by March 5th 2022. Agents may qualify under either Life and Health or Annuity only, not both. Individual production only, LOA agents cannot be combined under a single agency. Producer must be in good standing to qualify and have an active contract on the date of departure. Premium lapses occurring during the qualification period will be deducted from gross premium credits. Sentinel is unable to substitute awards in lieu of attendance. Sentinel may change qualifications and dates due to unforeseen circumstances.