

Sentinel Security Life 2020 Success Summit

Qualification Period: *March 5, 2019 - February 28, 2020*



Destination: Barcelona and Canary Islands, Spain Trip Dates: April 30 - May 6, 2020*

As a continued tradition and acknowledgement of our top producers Sentinel Security Life is proud to declare the 2020 Success Summit destination and qualifications. Qualifiers will spend 6 days on adventures and tours in Spain. Barcelona, the cosmopolitan capital of Spain's Catalonia region, is known for its art and architecture. The fantastical Sagrada Família church and other modernist landmarks designed by Antoni Gaudí dot the city. Tenerife is the largest of Spain's Canary Islands, off West Africa. It's dominated by Mt. Teide, a dormant volcano that is Spain's tallest peak. Tenerife may be best known for its Carnaval de Santa Cruz, a huge pre-Lent festival with parades, music, dancing and colorful costumes. The island has many beaches with sands from yellow to black. Sentinel wishes all produces the best of luck in becoming a qualifier for the 2020 Success Summit. See qualifications below.

Contest Period: March 5, 2019 - February 28, 2020

Qualification Details:

Top 15 Health & Life Agents**

Top 15 Annuity Agents**

Production Requirements: Minimum of 80,000 credits

Top 5 FMOs/IMOs

Production Requirements: Minimum of 400,000 credits

Credits awarded per issued application.

Annual Premium:

100% Final Expense Only

100% Medicare Supplement Only

70% Combo Application

100% Hospital Advantage 2.0

100% Annuity-5% (max 15,000 production credits per case)

***TRAVEL DATES SUBJECT TO CHANGE **MUST MEET MINIMUM PRODUCTION REQUIREMENTS.**

Qualification Requirements: Applications submitted within qualification period (03/05/2019 - 02/28/2020) must be issued by 03/04/2020. Agents may qualify under either Life and Health or Annuity only, not both. Individual production only, LOA agents cannot be combined under a single agency. Producer must be in good standing to qualify and have an active contract on the date of departure. Premium lapses occurring during the qualification period will be deducted from gross premium credits. Sentinel is unable to substitute awards in lieu of attendance. Sentinel may change qualifications and dates due to unforeseen circumstances.