



Underwritten Business

Now Pays **\$300!**  
per sale

Med Supp  
Agent  
**BONUS**

### Agent Eligibility

The original writing Agent and Agent of Record on the policy – Agents, General Agents, Licensed Only Agents (LOAs) and Single LOA Agencies.

### Bonus Period (September - December, 2024)

Calendar month; each production month stands on its own.

## How It Works

### Monthly Minimum – 5 Med Supp Eligible Issued Policies

Agents earn a bonus based on their prior month's production after meeting the minimum of 5 Med Supp eligible issued policies.

### Bonus – Per Med Supp Eligible Issued Policy

**\$200** for every Open Enrollment Innovative Plan G policy sold\*

**\$300** ~~\$200~~ for every Underwritten policy sold\*\*

**\$50** for every Open Enrollment policy sold (all other plans)\*\*

\* Includes Wisconsin Innovative Plan G equivalent.

\*\* Excludes High Deductible plans.

Paid on  
First  
Policy Sale!  
(after minimum met)

### Bonus Paid – When and How

Bonuses are payable the month following the production month on the commission statement and directly deposited to the Agent's bank account. LOA earned bonus paid to immediate upline.

### Exclusions and Eligible Production

- Medicare Supplement issued sales only.
- Medicare Supplement business exclusions: High Deductible, Internal Replacements, Guarantee Issue (including Birthday and Anniversary Rule) and Underage sales.
- Individual's personal Med Supp production only; the individual's downline sales do not count.
- Sales are net issued.
- Split app percentages are summed for a total. No rounding.

For Agent use only; this hereby amends the 2024 Agent IPD.