

SUBMISSION PERIOD:
7/18/2022 - 9/30/2022

PAYOUT DATE:
10/28/2022

Policies must be issued and paid for by 10/14/2022 and remain in-force throughout the entire qualification period.

MEDICARE SUPPLEMENT

BREAK THE BANK



Submit 21+ Qualifying Apps

Receive the below amount for each qualifying app!

\$300

Underwritten
Plans F^{HD} & G^{HD}

\$275

Underwritten
Plans C, F & G

\$250

Underwritten
Plans N & M

\$200

Open Enrollment
Plans F^{HD} & G^{HD}

\$175

Underwritten
MA Gap
(Hospital Indemnity Plan)

Submit 11-20 Qualifying Apps

Receive the below amount for each qualifying app!

\$250

Underwritten
Plans F^{HD} & G^{HD}

\$225

Underwritten
Plans C, F & G

\$200

Underwritten
Plans N & M

\$150

Open Enrollment
Plans F^{HD} & G^{HD}

\$125

Underwritten
MA Gap
(Hospital Indemnity Plan)

Submit 1-10 Qualifying Apps

Receive the below amount for each qualifying app!

\$200

Underwritten
Plans F^{HD} & G^{HD}

\$175

Underwritten
Plans C, F & G

\$150

Underwritten
Plans N & M

\$100

Open Enrollment
Plans F^{HD} & G^{HD}

\$75

Underwritten
MA Gap
(Hospital Indemnity Plan)



Payout Examples

Example: Producer A submits **21 qualifying applications.**

Plan	Apps Submitted	Bonus per App	Total
Underwritten Plan F ^{HD}	7	\$300	\$2,100
Underwritten Plan C	7	\$275	\$1,925
Underwritten Plan N	5	\$250	\$1,250
Open Enrollment Plan G ^{HD}	2	\$200	\$400

Total Bonus Earnings \$5,675

Example: Producer B submits **14 qualifying applications.**

Plan	Apps Submitted	Bonus per App	Total
Underwritten Plan F ^{HD}	4	\$250	\$1,000
Underwritten Plan C	7	\$225	\$1,575
Underwritten Plan N	2	\$200	\$400
Open Enrollment Plan G ^{HD}	1	\$150	\$150

Total Bonus Earnings \$3,125

Example: Producer C submits **10 qualifying applications.**

Plan	Apps Submitted	Bonus per App	Total
Underwritten Plan F ^{HD}	4	\$200	\$800
Underwritten Plan C	3	\$175	\$525
Underwritten Plan N	2	\$150	\$300
Open Enrollment Plan G ^{HD}	1	\$100	\$100

Total Bonus Earnings \$1,725

Rules & Exclusions

Excludes Florida Medicare Supplement applications. Application/Policy count starts at 0 on 7/18/2022 12 A.M. No conversion business, new business only.

Policies must be received between the Submission Period of 7/18/2022 to 9/30/2022. Policies must be issued and paid for by 10/14/2022. Policies must remain in-force throughout the entire qualifying period which ends on 10/14/2022.

Producers and FMOs must be in good standing with New Era Life Insurance Company, New Era Life Insurance Company of the Midwest, and Philadelphia American Life Insurance Company (collectively "The Company") at the conclusion of the cash incentive.

The Company reserves the right to withhold a payout if persistency, loss ratios and production do not meet an acceptable level. The Company, at its sole discretion, reserves the right to modify or change any of the qualifications or offerings at any time. The decision of The Company on any interpretation of these rules shall be final and conclusive.