



## IT PAYS TO PICK NASSAU FOR MED SUPP

With strong rates, time-saving application processes, innovative approaches to underwriting, and a storied legacy dating back decades, now's the time to sell Nassau Med Supp.

**\$200  
UW BONUS**

**Receive \$200 for every underwritten Plan F, G or N** application submitted in Q4 2024 that places before January 11, 2025.<sup>1</sup>

**NASSAU ELITE  
RETREAT**

Write \$150k in annualized premium to earn an invitation for you and a guest to join us at **Stein Eriksen Lodge in Park City, UT** for four days, including airfare.<sup>2</sup>

## MAKE NASSAU YOUR CARRIER OF CHOICE FOR MED SUPP

- Fast case approval with Instant Decision
- Rapid underwriting and policy issuance
- Competitively priced plans
- Strong compensation program
- Best in class service
- Online case tracking on our producer portal

### WORKING HARDER TO BE YOUR CARRIER OF CHOICE

Have a Question?

Call or [email](mailto:eric.hartstone@nassau.com) Eric Hartstone, our independent wholesaler, at 704-644-9411.



Learn more at  
[salesnet.nfg.com](https://salesnet.nfg.com)

# NASSAU MEDICARE SUPPLEMENT

NFG.COM

## IMPORTANT DISCLOSURES

### FOR PRODUCER USE ONLY. NOT FOR USE WITH CONSUMERS.

Nassau insurance policies are issued by Nassau Life Insurance Company of Kansas (herein referred to as the "Company"), a subsidiary of Nassau Financial Group. Product availability varies by location and plan type is subject to change. Only Medicare Supplement policies issued by the Company are eligible for these promotions.

1. The producer bonus period is between 10/1/2024 and 12/31/2024. Producer will earn a \$200 bonus for each Plan F, G, or N underwritten application submitted during the bonus program period which results in a policy issued before 1/11/2025. Only underwritten applications will receive the bonus. Plan A and guaranteed issue enrollments are excluded. Bonuses earned will result in full chargeback if policy does not remain active and inforce for a full 12 month cycle. Producer must be in good standing at the time of bonus payment. Producer is responsible for reporting earned bonuses for tax purposes and will be provided an appropriate 1099.
2. Qualification period runs from Jan. 1, 2024 to Dec. 31, 2024. Placed premium excludes free looks and cancellations. Participants must have an active contract and be in good standing to receive incentives. Final qualification remains at the sole discretion of Nassau. Cases, premium, or credits may not be transferred to another appointed individual/producer. Some event expenses related to you (and your potential guests) that are associated with the Nassau Elite Producer Program may be taxable to you and reported on a 1099-NEC. You should consult your tax advisor if you have questions about the tax treatment related to any event-related expenses or your individual situation. Nassau is unable to substitute cash equivalent or awards in lieu of attendance. For complete Nassau Elite - Med Supp program details, visit [nfg.link/nassau-elite-med-supp-2024](https://nfg.link/nassau-elite-med-supp-2024). Program details are subject to change at Nassau's discretion.

Program entries constitute Producer's agreement to program rules. Certain exclusions, restrictions and limitations may apply. Program rules are determined by the Company in its sole discretion. The Company reserves the right to change or cancel these programs for any reason. This program is not available to call centers and their downlines. This program is not available in all states and remains subject to applicable laws, rules and regulations. This program and the Company are not affiliated with or endorsed by the United States government or the federal Medicare program. For additional information, please contact your upline.