

# **MEDSUPP BLOOMING SPRING BONUS**



### Earn extra cash from May 1, 2022, to August 31, 2022! <sup>3</sup>

| SELL   | EARN                                  | Selling MedSupp with<br>National General gets you:  |
|--|---------------------------------------|---|
| Underwritten<br>Medicare Supplement<br>Insurance plans         | AN EXTRA <b>\$200</b> <sup>1</sup>    | <ul> <li>Competitive commissions.</li> <li>Hands-on support and online tools.</li> <li>Fast and easy quoting at EnrollNatGen.com, with a passphrase option, electronic and voice signature, and InstaDecision – get a final underwriting decision for most apps in 15 seconds or less.</li> </ul> |
| Birthday/Anniversary<br>Medicare Supplement<br>Insurance plans | AN EXTRA <b>\$ 1 0 0</b> <sup>2</sup> |   |
| When you add DVH to<br>Medicare Supplement<br>Insurance plans  | AN EXTRA                              | No Limits! Sell as many as you can!<br>Bonus cash for MedSupp applications kicks in<br>once you hit 3 sales and applies to every<br>MedSupp sale made that month!   |
|  |                                       | Bonus cash for adding DVH applies to all DVH applications from the very first. <sup>4</sup>   |

### Call me to learn more:

#### See reverse for bonus campaign guidelines.

1. Guaranteed Issue business does not qualify for any bonuses. | 2. Birthday/Anniversary Rule business is applicable in CA, MO, and OR. | 3. This bonus is not available for sales in Minnesota. 4. DVH applications must be paired with a Medicare Supplement Insurance plan when sold to qualify.

## **BONUS CAMPAIGN GUIDELINES**

- Qualifying sales include National General Underwritten and Birthday/Anniversary Medicare Supplement Insurance issued plans and National General DVH plans paired with National General Underwritten or Birthday/Anniversary Medicare Supplement Insurance plans at the time of sale submitted between May 1, 2022, through August 31, 2022.
- DVH applications must be paired with a Medicare Supplement Insurance plan when sold to qualify for the DVH bonus.
- Plans must be issued and in force for a minimum of two months, with premium paid, to qualify for the bonus.
- At least three plans must be sold during a month to receive the bonus. Once the requirements have been met on at least three sales for a month, the bonus will apply to all sales made that month.
- Agents must be appropriately licensed and appointed with National Health Insurance Company on the dates the sales are made and the bonus is paid.
- Bonus payments will be made to the same agent/agency to whom the applicable commissions related to the sales of the National General Medicare Supplement Insurance plans will be paid.
- Bonus money will be considered taxable income and reported on recipients' FORM 1099-MISC.
- Bonuses will be paid no more than 90 days following the end of the campaign.
- All usual commission and persistency rules apply.
- National General reserves the right to cancel, suspend, and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.

#### Not available for sales in Minnesota.

THESE PLANS PROVIDE LIMITED BENEFITS. Plan availability varies by state.

Agent use only. Not for distribution to consumers. National General Accident & Health markets products underwritten by National Health Insurance Company is financially responsible for its respective products and rated "A+" (Superior) by A.M. Best.

NGAH-MEDSUPP-NEWBONUS-02-2022 (Rev. 04/2022) © 2022 National General Insurance. All rights reserved.