**MUTUAL*of*OMAHA**

# Med Supp Broker Bonus Program

## Three-Month Bonus Opportunity

Receive a cash bonus when you sell our Medicare supplement products in the states below from April 1 through June 30, 2025.

| | | | | | |
|---|---|---|---|---|---|
| • Alabama | • Florida | • Maine | • Nevada | • Oklahoma | • West Virginia |
| • Arizona | • Georgia | • Maryland | • New Hampshire | • Pennsylvania | • Wyoming |
| • Arkansas | • Illinois | • Michigan | • New Jersey | • South Dakota | |
| • California | • Iowa | • Minnesota | • New Mexico | • Tennessee | |
| • Colorado | • Kansas | • Mississippi | • North Carolina | • Texas | |
| • Connecticut | • Kentucky | • Missouri | • North Dakota | • Utah | |
| • Delaware | • Louisiana | • Nebraska | • Ohio | • Virginia | |

**Plus**: Indiana, Montana, Oregon, South Carolina and Wisconsin. See details on Page 2.

## Eligibility

You're eligible to earn a cash payout on Medicare supplement business you place as a producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers) for policies underwritten by Mutual of Omaha or its affiliates. Some exclusions apply.

## Qualifying Business

You need a minimum of five Medicare supplement policies issued in a month. Your policies that count toward the minimum can be:

- Those from any state
- All plans we offer in any state
- Underwritten, open enrollment, guaranteed issue

**Please note:**

- Excludes all guaranteed issue and under age 65 business
- Internal and affiliate conversions on underwritten business are eligible for payment only when the original writing agent submits the application
- Policy must be in force at time payment occurs
- Payment is based on the month in which the policy is effective. Policy effective date means the date in which the policy is in force

## Payment

While the criteria are broad to help you meet the monthly five-policy minimum, the bonus pays:

- For Plans F, G and N in the states listed above
- **$150** cash per issued underwritten policy (includes internal and affiliate conversions, except in North Carolina)
- **$30** per issued policy for open enrollment business (excludes internal and affiliate conversions)

**Payment example**

| Policy Effective Date | Payment Period |
|---|---|
| April 2025 | Early June 2025 |
| June 2025 | Early August 2025 |

## Broker Bonus for Indiana, Montana, Oregon, South Carolina and Wisconsin

Time frame, eligibility, qualifying business and payment schedule are the same as previously mentioned.

**Payment**

When you meet the monthly five-policy minimum, the bonus pays:

- $40 per underwritten, open enrollment and guaranteed issue applications

- For Plans F, G and N (NM39 in Wisconsin)

- For Plans A, C, F, G, N and High Deductible G (in Montana only)

**Please note:**

- Internal and affiliate conversions are eligible for payment only when the original writing agent submits the application

- Policy must be in force at time payment occurs

- Payment is based on the month in which the policy took effect

## Miscellaneous

- Mutual of Omaha reserves the right to change, limit or cancel any promotion, rule or award at any time and for any reason

- You must be currently contracted and actively representing Mutual of Omaha Insurance Company or its affiliates at the time of the award and be in good standing

- No substitution for, or transfer of the award will be allowed

- The costs of the award will be reported to you as taxable income on IRS Form 1099

- Special agents' cash awards are allocated to their agency

- This promotion is void where prohibited by law

## Why Partner with Mutual of Omaha?

You'll enjoy:

- Household discount to further lower rates (percentage and availability vary by state)

- No policy fees

- Plan N as a good option for those who are used to cost-sharing plans, such as employer's health insurance or Medicare Advantage

- e-App storefront for error-free and complete applications

- Talking directly with your underwriter

- Marketing credits to build your business (earned with a minimum of seven issued apps per month)

- Enhanced automated underwriting for Med supp e-Apps (most applications auto-decision within two minutes)