



The Supplemental Grand Slam

Eligible Products Include

- Accident
- Affordable Choice (Classic & Classic Plus)
- Affordable Choice (Elite & Elite Plus)
- Cancer
- Dental, Vision and Hearing
- Out-of-Pocket (GAP)
- Hospital Indemnity Select

Minimums

- The minimums is 10 bundles. (Active Paying)

Qualifying Submissions

- Must remain in-force throughout the contest period and 45 days thereafter
- Must be considered new business to qualify. No replacement or conversion policies will be considered.

Dates used to Calculate Bonus

- Application MUST be RECEIVED during the contest period.
- Application EFFECTIVE date MUST be < than 15 days after contest period.

Example

Contest Period: 07/01/2026 – 09/31/2026

App #1	App Received	08/02/2026	Pass
App #1	App Effective	08/15/2026	Pass
App #2	App Received	08/02/2026	Pass
App #2	App Effective	09/10/2026*	Pass
App #3	App Received	07/08/2026	Pass
App #3	App Effective	07/08/2026	Fail
App #4	App Received	07/30/2026	Fail
App #4	App Effective	08/01/2026	Pass

*This shows that an effective date can be less than 15 past contest end date, as long as submitted within contest period.

In this example, applications #1 & #2 would qualify for the bonus, however, application #3 would not, as the effective date is > 15 days past the contest end date. Application #4 also would not qualify, as the Application Received date is prior to the contest period.

Persistency

- ManhattanLife uses a 12-month lookback on the producer's entire book of business to calculate persistency.

Splits

- ManhattanLife contests will allow for split business. The "percentage" of ownership will be used to calculate qualifications.
 - Example: Bill and Ted submit an Affordable Choice application during the contest period. This was submitted as a 50/50 split, so both would be credited for ½ an application. For a 70/30 split, agent #1 would receive .70 credit and Agent 2 would receive .30 credit.

Contest Payouts

- Final contest results will be calculated for 45-days post contest.

Contest Parameters

- ManhattanLife reserves the right to modify or amend the qualification requirements at any time without prior notification.
- Participants may only be eligible for and compete in one incentive program at a time, as determined by ManhattanLife.

