MEDICARE SUPPLEMENT

Mutual of Omaha

Med Supp Broker Bonus Program

Three-Month Bonus Opportunity

Receive a cash bonus when you sell our Medicare supplement products in the states below from October 1 through December 31, 2025.

- Alabama
- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- Delaware
- Florida
- Georgia
- Illinois
- Iowa
- Kansas
- Kentucky
- Louisiana
- Maine
- Maryland
- Michigan
- Minnesota
- Mississippi
- Missouri
- Nebraska
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Pennsylvania
- South Dakota
- Tennessee
- Texas
- Utah
- Virginia
- West Virginia
- Wyoming

Plus: Indiana, Montana, Oregon, South Carolina and Wisconsin. See details on Page 2.

Eligibility

You're eligible to earn a cash payout on Medicare supplement business you place as a producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers) for policies underwritten by Mutual of Omaha or its affiliates. Some exclusions apply.

Qualifying Business

You need a minimum of five Medicare supplement policies issued in a month. Your policies that count toward the minimum can be:

- Those from any state
- All plans we offer in any state
- Underwritten, open enrollment, guaranteed issue

Please note:

- Excludes all guaranteed issue and under age 65 business
- Internal and affiliate conversions on underwritten business are eligible for payment only when the original writing agent submits the application
- Policy must be in force at time payment occurs
- Payment is based on the month in which the policy is effective. Policy effective date means the date in which the policy is in force

Payment

While the criteria are broad to help you meet the monthly five-policy minimum, the bonus pays:

- For Plans F, G and N in the states listed above
- **$150** cash per issued underwritten policy (includes internal and affiliate conversions, except in North Carolina)
- **$30** per issued policy for open enrollment business (excludes internal and affiliate conversions)

Payment example

Policy Effective Date	Payment Period
October 2025	Early December 2025
November 2025	January 2026

For producer use only. Not for use with the general public.

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Broker Bonus for Indiana, Montana, Oregon, South Carolina and Wisconsin

Time frame, eligibility, qualifying business and payment schedule are the same as previously mentioned.

Payment

When you meet the monthly five-policy minimum, the bonus pays:

- $40 per underwritten, open enrollment and guaranteed issue applications
- For Plans F, G and N (NM39 in Wisconsin)
- For Plans A, C, F, G, N and High Deductible G (in Montana only)

Please note:

- Internal and affiliate conversions are eligible for payment only when the original writing agent submits the application
- Policy must be in force at time payment occurs
- Payment is based on the month in which the policy took effect

Miscellaneous

- Mutual of Omaha reserves the right to change, limit or cancel any promotion, rule or award at any time and for any reason
- You must be currently contracted and actively representing Mutual of Omaha Insurance Company or its affiliates at the time of the award and be in good standing
- No substitution for, or transfer of the award will be allowed
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Special agents' cash awards are allocated to their agency
- This promotion is void where prohibited by law

Why Partner with Mutual of Omaha?

You'll enjoy:

- Household discount to further lower rates (percentage and availability vary by state)
- No policy fees
- Plan N as a good option for those who are used to cost-sharing plans, such as employer's health insurance or Medicare Advantage
- e-App storefront for error-free and complete applications
- Talking directly with your underwriter
- Marketing credits to build your business (earned with a minimum of seven issued apps per month)
- Enhanced automated underwriting for Med supp e-Apps (most applications auto-decision within two minutes)