

> Med Supp Broker Bonus Program



Exclusive Opportunity for a Limited Time

You will receive a cash bonus when you sell our Medicare supplement and SELECT products in the following states from February 1, 2018 – March 31, 2018.

- > Alabama
- > Arizona
- > Florida
- > Georgia
- > Illinois
- > Indiana
- > Mississippi
- > Nevada
- > New Hampshire
- > New Jersey
- > New Mexico
- > North Carolina
- > Ohio
- > Oklahoma
- > Pennsylvania
- > South Carolina
- > South Dakota
- > Tennessee
- > Texas
- > Utah
- > Virginia
- > Wisconsin

QUALIFYING BUSINESS

You need a minimum of five Medicare supplement or SELECT policies issued in a month. Your policies that count toward the minimum can be:

- Those from any state
- All Plans we offer in any state
- Underwritten, Open Enrollment, Guaranteed Issue

PAYMENT

Whereas the criteria is broad to help you meet the monthly five-policy minimum, the bonus pays:

- For Plans F, G and N in the 21 states listed above and policy WM28 in Wisconsin
- \$200 cash per issued underwritten policy (includes internal and affiliate conversions)
- \$50 per issued policy for Open Enrollment business (excludes internal and affiliate conversions)

Please note:

- Excludes all Guaranteed Issue and under age-65 business
- Internal and affiliate conversions on underwritten business are eligible for payment only when the original writing agent submits the application
- Policy must be in force at time payment occurs
- Payment is based on the month in which the policy took effect. See the following schedule.

Policy Effective Date (2018)	Payment Period (2018)*
February 1 – February 28	Early April
March 1 – March 31	Early May
April 1 – April 30	Early June
May 1 – May 31	Early July
June 1 – June 30	Early August
July 1 – July 31	Early September
August 1 – August 31	Early October
Sept. 1 – Sept. 30	Early November

*Policies must be in force at time of payment

ELIGIBILITY

You are eligible to earn a cash payout on Medicare supplement and SELECT business you place as a broker producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers) for policies underwritten by Mutual of Omaha or its affiliates. Some exclusions apply.

CONTINUED ON BACK

MISCELLANEOUS

- Mutual of Omaha reserves the right to change, limit or cancel any program, rule or award at any time
- You must be contracted and actively representing Mutual of Omaha Insurance Company or its affiliate at the time of the award
- You must be in good standing with Mutual of Omaha's Regulatory Affairs at the time of the award
- No substitution for, or transfer of the award, will be allowed
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Special Agents' cash awards are allocated to their agency

MORE REASONS TO PARTNER WITH US

With Mutual of Omaha, you get:

- Household discount to further lower rates (not available in Florida)
- No policy fee
- Plan G competitive with and without the household discount
- Med Supp e-App for error-free and complete applications
- Fast underwriting (10 minutes from e-App to underwriter; decision in less than three days)
- Talk directly with your underwriter
- Marketing Credits to build your business (minimum five issued apps in a month)