

As we continue to provide resources for insurance agents adapting their business for telephonic enrollments, here is a quick reference for NATO Phonetic Alphabet.

**A** Alpha

**B** Bravo

**C** Charlie

**D** Delta

**E** Echo

**F** Foxtrot

**G** Golf

**H** Hotel

**I** India

**J** Juliet

**K** Kilo

**L** Lima

**M** Mike

**N** November

**O** Oscar

**P** Papa

**Q** Quebec

**R** Romeo

**S** Sierra

**T** Tango

**U** Uniform

**V** Victor

**W** Whiskey

**X** X-Ray

**Y** Yankee

**Z** Zulu