



WORKING HARDER TO BE YOUR CARRIER OF CHOICE

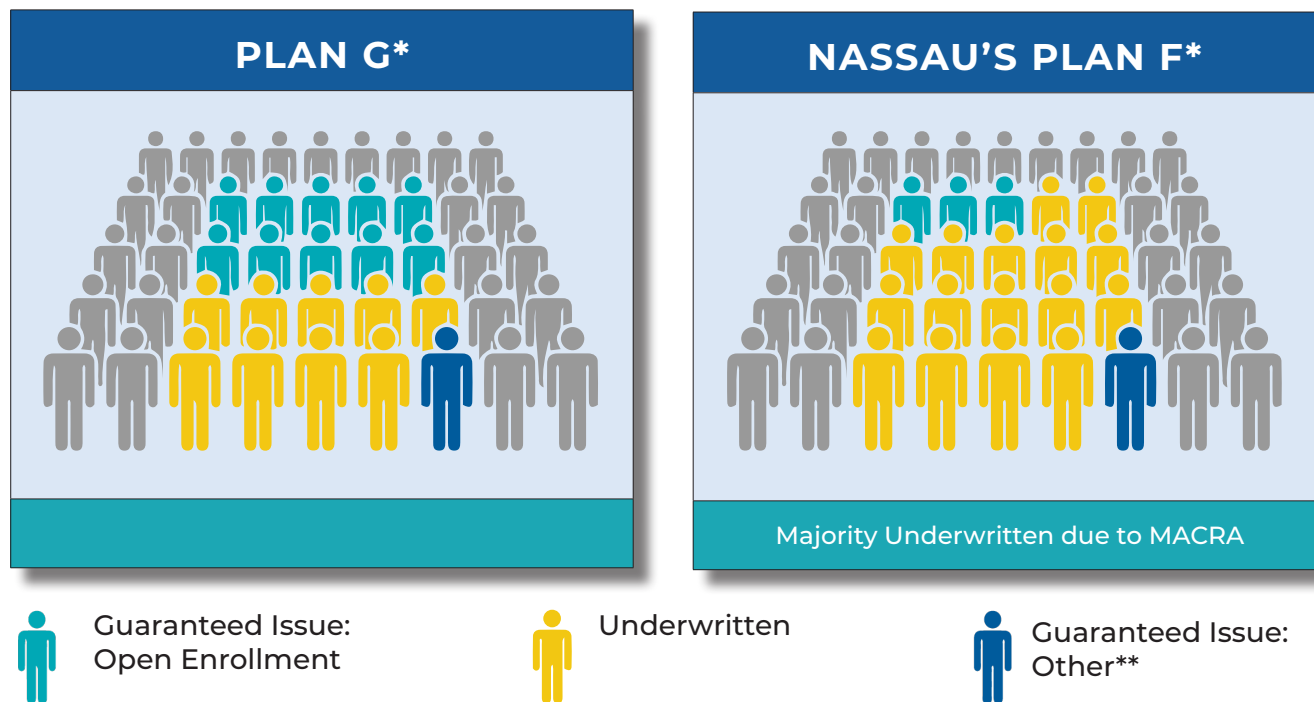
NASSAU'S PLAN F VS. PLAN G

HELPING CLIENTS GET BETTER RATES TODAY AND INTO THE FUTURE

With Medicare Access and CHIP Reauthorization Act (MACRA) now in effect, Plan F is not available to people newly eligible for Medicare on or after January 1, 2020. As a result, the majority of today's Medicare Supplement Plan F applications are underwritten. We believe this will result in a more consistent risk pool for carriers like Nassau that have a new business block issued after January 1, 2020. Over time, this consistency will enable the possibility for a better claims experience and consistent future rate increases.

This makes Nassau's Plan F a strong option for your healthy clients who can pass underwriting today. Your clients will receive comprehensive coverage at a price Nassau believes will remain competitive for years to come.

MACRA'S IMPACT ON NASSAU'S PLAN F BUSINESS MIX VS. PLAN G



*Graphic illustrates anticipated Plan F and Plan G business mix after MACRA and are not exact representations. Statements related to future Nassau Medicare Supplement Plan F insurance rates are based upon Nassau's current beliefs and assumptions, and actual events may vary.

**Includes all special enrollment scenarios where guaranteed issue rights are allowed.

Place Business with Confidence

Want to feel confident that you can get an instant decision on all the the business you submit? Our One Call Close Process is designed to help you and your client get a decision within minutes of submitting the application:

- Instant ID and Bank Account Verification
- Telesign or E-Sign Apps with Clients
- Receive Underwriting Decisions within Minutes

OUR CORE VALUES



We get things done



We are supercharging our legacy



We are committed to our customers



Day in and day out, we work hard to be your carrier of choice

WORKING HARDER TO BE YOUR CARRIER OF CHOICE



NASSAU

NASSAU FINANCIAL GROUP

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Nassau Medicare Supplement insurance policies are insured by Nassau Life Insurance Company of Kansas, a subsidiary of Nassau Financial Group. Product availability varies by location and plan type and is subject to change.